



Agricultural Innovations, LLC
PO Box 101, Gaylord, MN 55334

2022 Bulk Pricing

(Subject to change)

Product Pricing

Super Sack (S.S.) and loose bulk order prices have increased from the 2021 rates. Preorder discounts are available to those who place their orders within the ordering windows listed below. Orders for the Spring or Fall can also be placed before Jan 1 or July 1.

- *Spring Discount order window:* Jan 1 to Feb28/29 with delivery/pickup between Mar 15 and June 1.
- *Fall Discount order window:* July 1 to Sep 1 with delivery/pickup between Sep 15 and Nov 1.

Preorder Discount

<i>Fertilizer Type</i>	<i>Packing Method</i>	<i>Qty</i>	<i>Price (ea/ton)</i>
All Purpose Organic Fertilizer (4-3-2)	2,000 lb S.S.	1–4 sacks	\$170
	2,000 lb S.S.	≥ 5 sacks	\$165
	Loose bulk	< 25 tons	\$150
	Loose bulk	≥ 25 tons	\$140
<i>Soil Amendments (Quantities Limited)</i>			
Softwood Biochar	1.5 cu yd S.S.	1–2 sacks	\$350
	1.5 cu yd S.S.	≥ 3 sacks	\$310

Regular Price

<i>Fertilizer Type</i>	<i>Packing Method</i>	<i>Qty</i>	<i>Price (ea/ton)</i>
All Purpose Organic Fertilizer (4-3-2)	2,000 lb S.S.	1–4 sacks	\$200
	2,000 lb S.S.	≥ 5 sacks	\$195
	Loose bulk	< 25 tons	\$180
	Loose bulk	≥ 25 tons	\$170
<i>Soil Amendments (Quantities Limited)</i>			
Softwood Biochar	1.5 cu yd S.S.	1–2 sacks	\$380
	1.5 cu yd S.S.	≥ 3 sacks	\$340

Freight Pricing

Delivery charge percentages are calculated using the total dollar amount of product ordered, plus, the distance from our warehouse at **28243 505 Avenue, Winthrop, MN 55396** to the requested delivery location. The Super Sack Delivery Charges listed below apply to deliveries made by Agricultural Innovations, LLC (A.I.) only and do not reflect LTL, FTL, or pricing from non-A.I. trucking. A \$10 handling fee will be applied to each S.S. ordered. The handling fee is not included in delivery charge percentage. All orders *not* utilizing A.I. as freight company are responsible for *all* freight charges incurred *including* the handling fee. In the event of any charged Third-Party freight overages we will credit your account.

Super Sack Delivery Charges

<i>Delivery Distance</i>	<i>Delivery Charge</i>	<i>Handling Fee</i>
≤ 25 mi	12.5%	\$10 / S.S.
26 – 50 mi	18.0%	\$10 / S.S.
51 – 100 mi	30%	\$10 / S.S.
101 – 200 mi	50%	\$10 / S.S.
<200 mi	Contact us	\$10 / S.S.

Order Calculation Example

Example Order being delivered by A.I. from warehouse to Mankato, MN

<i>Items</i>	<i>Price/Percent</i>	<i>Subtotal</i>	<i>Notes</i>
2 Super Sacks	\$170.00 each	\$340.00	<i>Product price with discount</i>
Delivery Charge	18.0% of \$340.00	\$ 61.20	<i>Total distance of 36.7 miles</i>
Handling Fee	\$10.00 each	\$ 20.00	<i>Applies to all Super Sacks</i>
Order Total		\$421.20	

Payment Methods

We accept cash/check, all major credit cards, and direct bank transfers through the Venmo app (User: @HighIsland-Organics). Payments made by credit card incur an additional 4.0% fee calculated from the total order price (products + freight + applicable handling fees). We strongly recommend that all customers pay with cash, check, or via Venmo.

Discount Terms

To reserve your order and receive the pre-order discount, we will be requiring that all purchases follow one of two payment procedures. The initial payment acts as a reservation for your order.

- *Option One:* Full payment upon order placement
- *Option Two:* 25-50% payment within 15 days of order placement, remaining balance invoiced after delivery.

Please note, that failure to make a minimum 25% payment within 15 days of order placement will result in order cancellation.

Placing Your Order

When placing your order please have the following information available:

- Name, business address, phone number, email address
- Type, quantity, and packaging method of desired product(s)
- Desired shipping method (pickup, A.I. delivery, or third-party carrier)
 - *For A.I. delivery:* You must have equipment with a minimum lift capacity of 2,500 lbs
 - *For third-party delivery:* Must inform us if a dock is available, or if a lift gate is required
- Desired payment method
- Estimated delivery date

Scheduling Delivery

To facilitate order processing, product availability, and timely delivery, an estimated delivery date will be required upon order placement. Confirmation of requested delivery date must be established at least 5 business days prior to shipment or pickup.

We will always attempt to ship on the dates when requested. However, unforeseen circumstances may prevent shipments from leaving our facility on the exact date requested. Rest assured that we will do our best to ensure you receive your order in a timely manner.