



Ag Innovations, LLC
PO Box 101, Gaylord, MN 55334

2026 Bulk Pricing

(Subject to change without notice)

Product Pricing

Preorder discounts are available to those who place their orders within the ordering windows listed below. Orders for the Spring or Fall can also be placed before Jan 1 or July 1.

- *Spring Discount order window:* Dec 1 to Feb28/29 with delivery/pickup between Mar 15 and June 1.
- *Fall Discount order window:* July 1 to Sep 1 with delivery/pickup between Sep 15 and Nov 1.

Fertilizer Type	Packing Method	Qty	Price (each/ton)	
			discount	regular
All Purpose Organic Fertilizer (4-3-2)	2,000 lb S.S (each)	1–4	\$185	\$215
	2,000 lb S.S. (each)	≥ 5	\$180	\$210
	Loose bulk (tons)	< 26	\$165	\$195
	Loose bulk (tons)	≥ 26	\$155	\$185
	50# bag (each)	n/a	\$11	\$13

Soil Amendments	Packing method	Qty	Price (ea)
Softwood Biochar	1.5 cu yd S.S.	n/a	contact us

Freight Pricing

Delivery charge percentages are calculated using the total dollar amount of product ordered, plus, the distance from our warehouse at **28295 505 Avenue, Winthrop, MN 55396** to the requested delivery location. The Super Sack Delivery Charges listed below apply to deliveries made by Ag Innovations, LLC (A.I.) only and do not reflect LTL, FTL, or pricing from non-A.I. trucking. A \$13 handling fee will be applied to each S.S. ordered. The handling fee is not included in the delivery charge percentage. All orders *not* utilizing A.I. as freight company are responsible for *all* freight charges incurred *including* the handling fee. In the event of any charged Third-Party freight overages, we will credit your account. A fuel surcharge of 20% will be added to all deliveries made by A.I.

Super Sack Delivery Charges

Delivery Distance	Delivery Charge	Handling Fee
≤ 25 mi	12.5%	\$13 / S.S.
26 – 50 mi	18.0%	\$13 / S.S.
51 – 100 mi	30%	\$13 / S.S.
101 – 200 mi	50%	\$13 / S.S.
>200 mi	Contact us	\$13 / S.S.

Order Calculation Example

Example Order being delivered by A.I. from warehouse to Mankato, MN

Items	Price/Percent	Subtotal	Notes
2 Super Sacks	\$185.00 each	\$370.00	Product price with discount
Delivery Charge	18.0% of \$370.00	\$ 66.60	Total distance of 36.7 miles
Handling Fee	\$13.00 each	\$ 26.00	Applies to all Super Sacks
Order Total		\$462.60	

Sales Contracts Required

Sales Contracts are now required for all purchases that exceed 26 tons. A minimum 25 percent (25%) down payment is required upon full execution of the purchase contract. Contracts will be emailed to purchaser. Executed contracts can be signed and returned via email or regular mail.

See below for information regarding necessary information required to place an order, scheduling deliveries, and payment procedures.

Placing Your Order

All purchases over 26 tons now require a signed contract to confirm your purchase. When placing your order please have the following information available:

- Name, business address, phone number, email address
- Type, quantity, and packaging method of desired product(s)
- Desired shipping method (pickup, A.I. delivery, or third-party carrier)
 - *For A.I. delivery:* You must have equipment with a minimum lift capacity of 2,500 lbs
 - *For third-party delivery:* Must inform us if a dock is available, or if a lift gate is required
- Desired payment method
- Estimated delivery date

Scheduling Delivery

To facilitate order processing, product availability, and timely delivery, an estimated delivery date will be required upon order placement. Confirmation of requested delivery date must be established at least 5 business days prior to shipment or pickup.

We will always attempt to ship on the dates when requested. However, unforeseen circumstances may prevent shipments from leaving our facility on the exact date requested. Rest assured that we will do our best to ensure you receive your order in a timely manner.

Payment Methods

We accept cash/check, all major credit cards, payments using the Venmo app (User: @HighIsland-Organics), and ACH payments. Payments made by credit card incur an additional 4.0% fee calculated from the total order price (products + freight + applicable handling fees). We strongly recommend that all customers pay with cash, check, Venmo, or through ACH with Melio.

We now also accept payments using Melio, a free service offering ACH transfers. Please contact us to make a payment using Melio

Discount Terms

To reserve your order and receive the pre-order discount, we will be requiring that all purchases follow one of two payment procedures. The initial payment acts as a reservation for your order.

- *Option One:* Full payment upon order placement
- *Option Two:* 25% payment due upon order placement, remaining balance invoiced upon first delivery.

Please note: failure to make a minimum 25% payment within 15 days of order placement will result in order cancellation.